



August 17, 2009

Definity Software
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We have always been an organized, automated company but no matter how hard I tried I just was not able to have a smooth organized work flow between the office and production, as well as solid estimating practices, until we went with Definity Software.

- The training was excellent
- The software is very user friendly as well as configurable to our business practices
- Support is “Second to None”, there is always someone to take your call and help you quickly work thru your questions so you can get back to business
- The software is constantly being upgraded and enhanced. They are also willing to listen to suggestions and implement them as well, if they will benefit all the users
- The software is very stable daily as well as no problems when you get an upgrade.
- The software has no limitations; it is built on a sequel data base. The system is already in place for growth without having to do any costly changes or upgrade as you grow from a million dollar business to a hundred million. It can serve your needs.
- Security is excellent, you can configure each user type (Shop, Office, Production, etc) to exactly what you want the person to access.
- I feel that Definity Software is the most comprehensive software on the market for the Green Industry and Construction Trades. This one package does everything for us:
 - Accounting
 - Estimating
 - Purchase Orders, Material Tracking
 - Job Costing
 - Fleet and Equipment Management
 - Employee Management
 - Payroll
 - “The List goes on and on”

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The best is that everything is included in the package. You do not get nickel and dimed for every module like a lot of the software companies.

The only regret I have is that I wish we made the switch to Definity sooner. I can only hope that my local competitor's don't find out about it because Definity has given us the edge we needed in a competitive market.

Sincerely,

James J. Sharp
President